Monday, December 14, 2020

Mr. Phil Dotten General Manager & COO George & Company 65 James Street, Suite 201 Worcester, MA 01603-1035

Dear Phil,

It is the start of my 11th week as President & CEO/ Owner of my business, and as I write this letter, I could not be happier than to recommend George & Company to anyone considering purchasing their own business.

From the time we first met via Zoom, then shortly after in your office, you and your team have been honest and transparent, as well as straightforward. Your team's business acumen was apparent from day one as you guided me through the "buy side" process.

Moreover, once I chose the business that I wanted to purchase, you and your team were there with me every step of the way and even after the sale! You offered sound advice every step of the way and were open to my perspectives and alternative approaches at times.

I would use your company again in a heartbeat to purchase another business! Thank you!

Best & Kindest Regards,

XJD Lessner

George J. Wessner President & CEO/ Owner Lincoln Laboratory & Bond-Tite Tank Service